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MASTER CRAFTSMEN
METAL TREATING INSTITUTE

news release

INTERNATIONAL TRADE ASSOCIATION OF COMMERCIAL HEAT TREATERS
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FOR RELEASE: IMMEDIATELY

METAL TREATING INSTITUTE
300 NORTH 2ND STREET, SUITE 11
JACKSONVILLE BEACH, FLORIDA 32250
ANALYSIS OF NATIONAL BILLINGS

MARCH, 1986

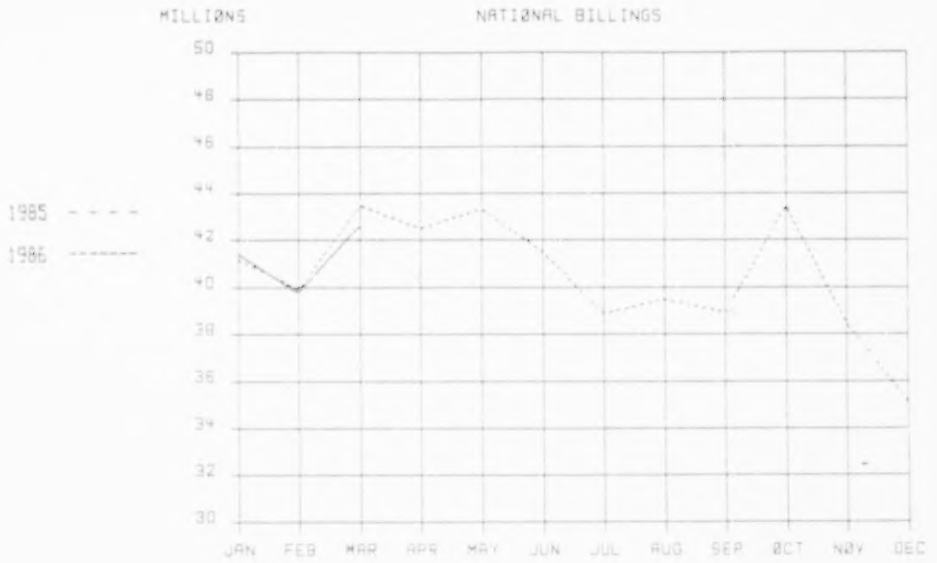
BILLINGS FOR MONTH

	Total Members[1]	Billings For Month -In Thousands-			Monthly % Of Billings	
		1985	1986	%	1985	1986
Total	319	43515.6	42662.0	- 2.0	100.0	100.0
Dist. 1	17	3053.6	3439.5	12.6	7.0	8.1
Dist. 2	44	4911.1	4690.4	- 4.5	11.3	11.0
Dist. 3	60	7513.1	7558.5	0.6	17.3	17.7
Dist. 4	33	6783.2	6656.6	- 1.9	15.6	15.6
Dist. 5	23	2121.0	2286.2	7.8	4.9	5.4
Dist. 6	49	8029.4	7271.6	- 9.4	18.5	17.0
Dist. 7	41	5767.1	6090.5	5.6	13.3	14.3
Dist. 8	25	3257.3	2463.4	-24.4	7.5	5.8
Dist. 9	15	2079.9	2205.3	6.0	4.8	5.2
Foreign	11					

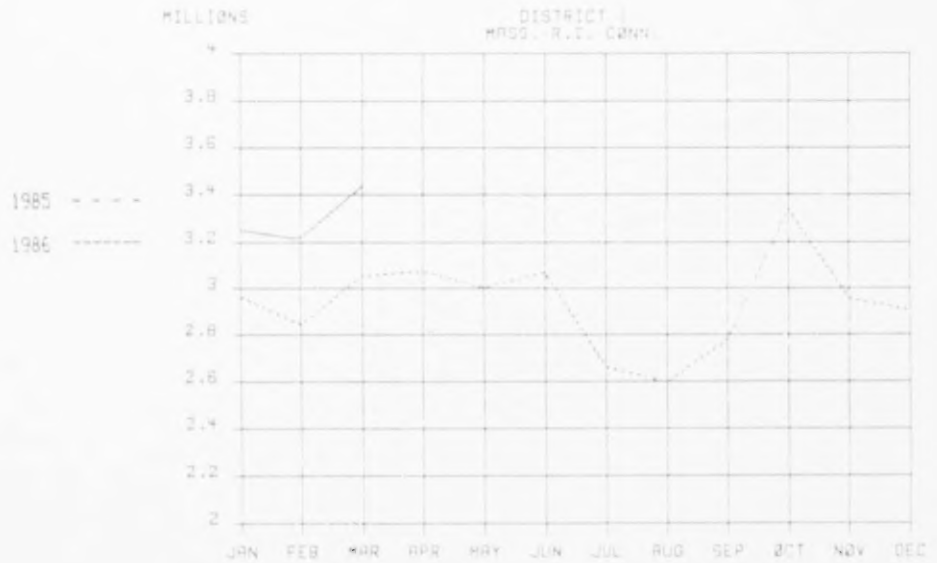
BILLINGS TO DATE

	Billings To Date -In Thousands-			To Date % Of Billings	
	1985	1986	%	1985	1986
Total	124679.1	123922.3	- 0.6	100.0	100.0
Dist. 1	8867.2	9909.6	11.8	7.1	8.0
Dist. 2	13809.7	13649.3	- 1.2	11.1	11.0
Dist. 3	20918.7	22078.2	5.5	16.8	17.8
Dist. 4	19722.9	19296.9	- 2.2	15.8	15.6
Dist. 5	6242.9	6756.6	8.2	5.0	5.5
Dist. 6	22876.3	20860.6	- 8.8	18.3	16.8
Dist. 7	16946.6	17570.1	3.7	13.6	14.2
Dist. 8	9535.8	7605.6	-20.2	7.6	6.1
Dist. 9	5759.0	6195.5	7.6	4.6	5.0

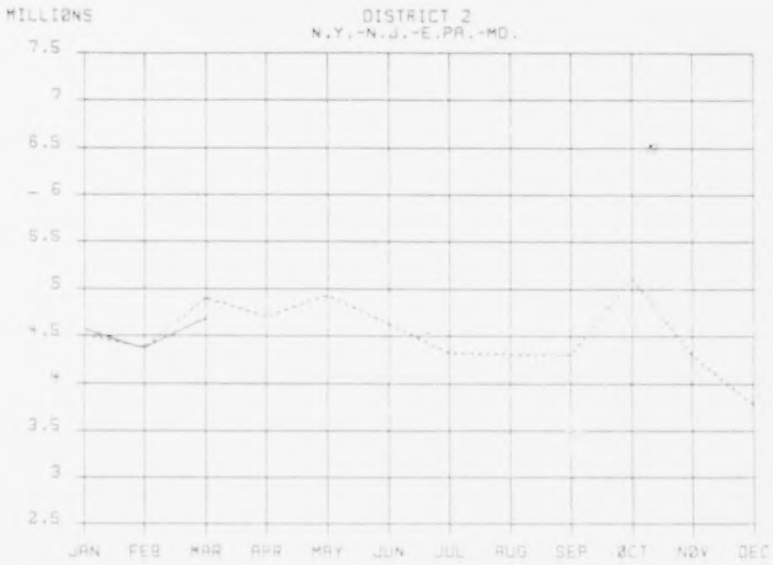
[1] Total MTI membership including firms that do not participate in monthly analysis. Updated: 2/86



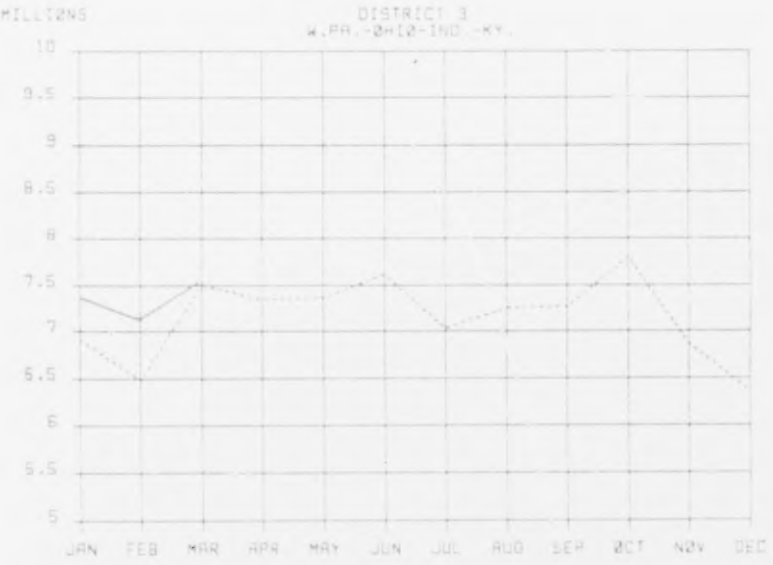
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	0.5	-0.3	-2.0									
% Change	Cumulative	0.5	0.1	-0.6									



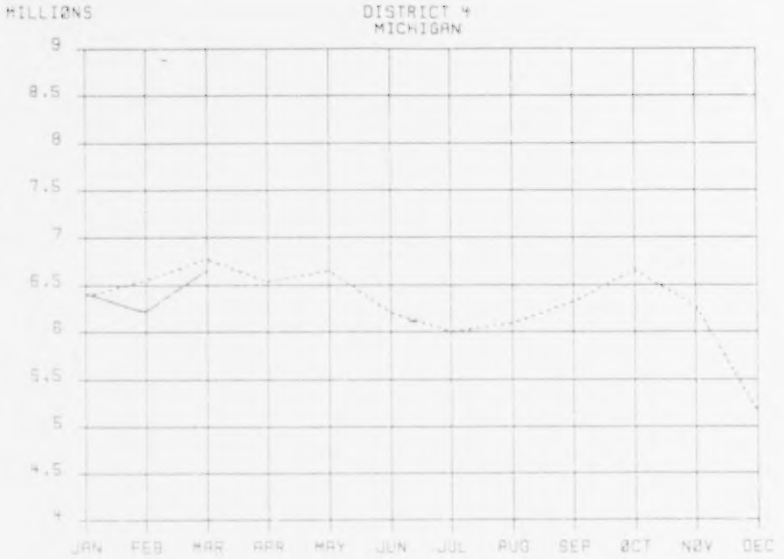
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	9.6	13.1	12.6									
% Change	Cumulative	9.6	11.3	11.8									



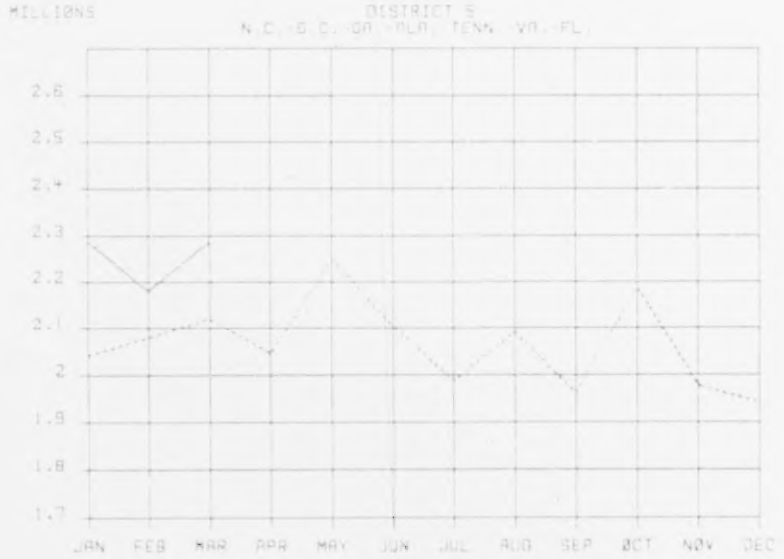
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	1.2	0.1	-4.5									
% Change	Cumulative	1.2	0.7	-1.2									



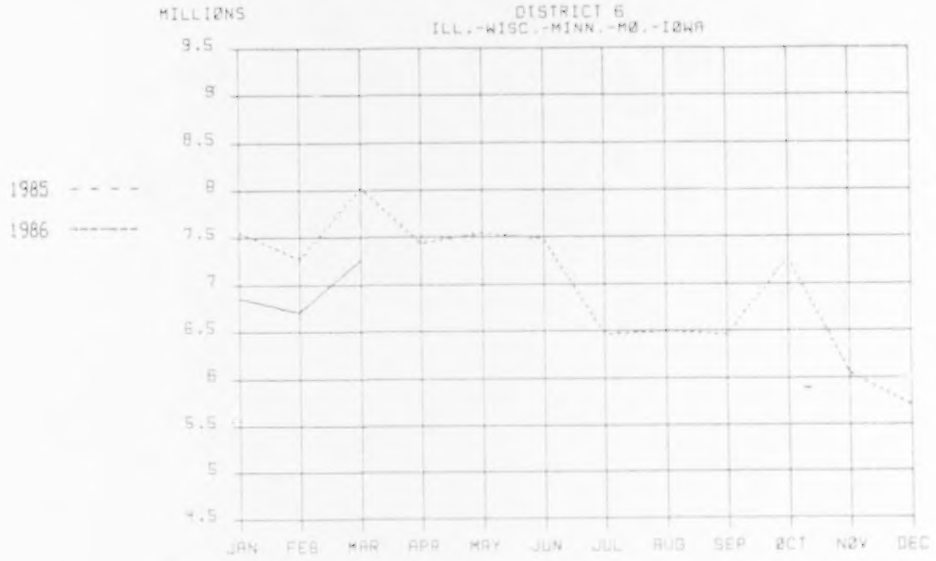
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	6.6	10.2	0.6									
% Change	Cumulative	6.6	8.3	5.5									



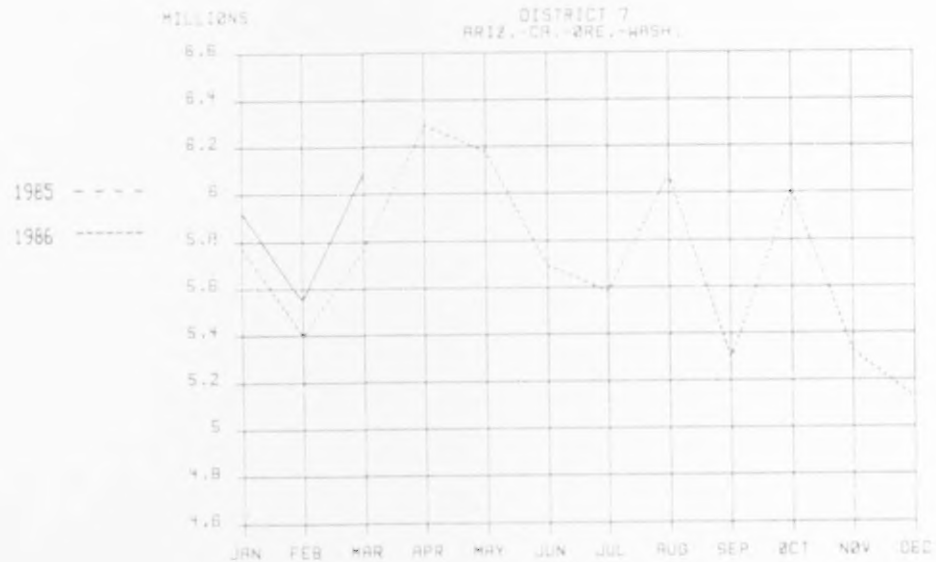
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	0.4	-5.0	-1.9									
% Change	Cumulative	0.4	-2.3	-2.2									



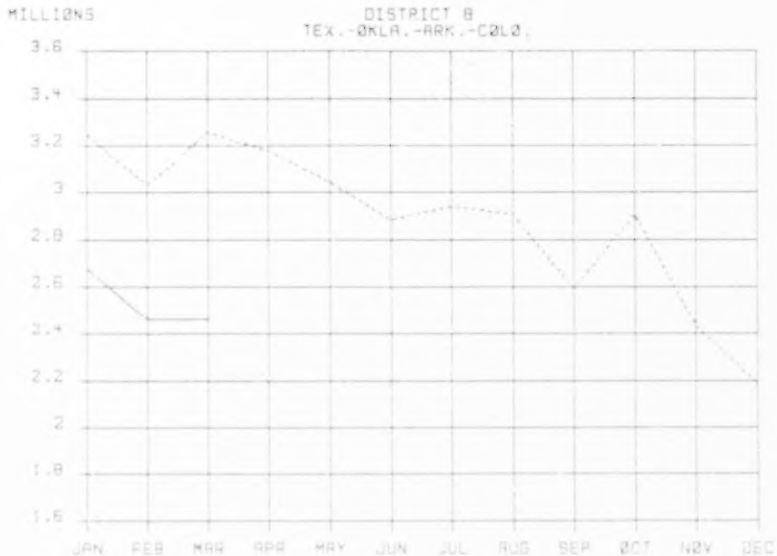
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	12.1	4.9	7.8									
% Change	Cumulative	12.1	8.5	8.2									



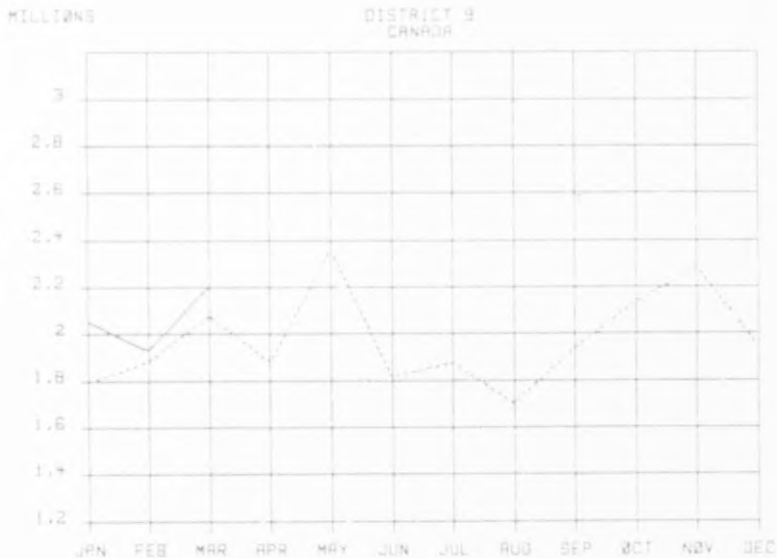
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	-9.2	-7.7	-9.4									
% Change	Cumulative	-9.2	-8.5	-8.8									



		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	2.6	2.8	5.6									
% Change	Cumulative	2.6	2.7	3.7									



		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	-17.5	-18.8	-24.4									
% Change	Cumulative	-17.5	-18.1	-20.2									



		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	14.6	2.6	6.0									
% Change	Cumulative	14.6	8.5	7.6									